

Good for You
Food!

Less stressful

Additional professional support

Rewarding

Block billable hours

Limiting correspondence

Less polarisation

More efficient than court

Good for Clients

Better long term relationships & communication

Avoid court stresses

Better value for money than court

More control of process

More constructive outcomes

Avoid court delays

Cover all issues - children prioritised.

Inter professional access

Less polarisation

PURPLE GROUP

1. Why is it good? for you

- FAR LESS STRESSFUL
- Ability to work with other lawyers - build relationship
Less polarised
- Transparency on costs
- Get to the issue.

2. Why is it good for clients?

- Being listened to - transparency
- Safe environment
- Less stressful
- Same advice at the same time.
- less of "2 camps" "my lawyer"
"my client"
- MORE child focused/inclusive

GOOD FOR US

* a better way

collegiate working

owning decisions

encourages to use softer skills

not so much focus on black letter law

can be creative and innovative

Not strait jacketed by District Judge

Bespoke outcomes

Interdisciplinary/team working

Greater networking

Less emphasis on "dead lines"

GOOD FOR CLIENTS

Empowering

Everyone has a voice

owning decisions

Looking @ family rather than individuals

Holistic

Costs (financial + emotional)

supported through process

Private

Dignified

Client led + controlled

Bespoke outcomes

Harnessing other expertise "in the room"

Pacing

US

SATISFING

LESS STRESSFUL

BETTER RELATIONSHIP WITH OTHER LAWYERS

QUICKER

CASH FLOW

MORE REFERRALS

CLIENTS

PACE SET BY THEM

MEET SPOUSES LAWYER

IN CONTROL OF OUTCOME

SPEED

FUTURE FOCUS

WHAT THEY FIND IMPORTANT

TOOLS TO WORK TOGETHER IN FUTURE

Characteristics

co-operative

trusting

open

pragmatic

empathetic

insightful

receptive to change

honest

Behaviour

calm

measured

respectful

sympathetic

dignified

patient

active listener

responsible

responsive

proactive

Experiences

learning from the past

looking to the future

Personality Traits

see

characteristics

WHY IS IT GOOD FOR YOU?

- less stressful
- It's the best way to get to know fellow lawyers.
- Job satisfaction
- Fascinating - jigsaw filled


WHY IS IT GOOD FOR CLIENTS

- They own the solution
- Less expensive than going to court
- More dignified
- Confidential / Private.
- More tailored solution / Creative

Why is it good for us.

- ① - Less stressful
 - Saves thousands of emails
 - less time consuming - focused. prep.
 - focus thinking
 - quicker.
 - could almost be fixed fee - good cashflow.
 - good relationship with other lawyers.
 - changes your way of thinking generally even outside of collab.
- ② - Speed
 - less stressful.
 - actively involved in decisions
 - they have to take responsibility
 - levels the playing field.
 - better engagement
 - greater understanding of outcome
 - positive outcomes - helps clients + good for Sols

For Us

- Less Stress? - Different
- Positive feedback
- Promotes better relationships between lawyers
- ~~It~~ Quicker - good for cash flow!
- More flexible therefore more satisfying
- Less paper + less petrol to court etc
↳ Environmentally friendly 
- More honest
- Hours to suit your working life
- NO BUNDLES!!

For Clients

All of the above !

- More cost effective than court
- Avoids damaging parental relationship.
- More ~~control~~ control / decision making
- Promotes healthy communication